

**Embracing Adaptation and Collaborative Solutions** 

NZHS CONFERENCE 2024



TE WAIHARAKEKE | BLENHEIM 26-29 NOV

SPONSORSHIP PROPOSAL



#### INVITATION

Tēnā koutou / Hello everyone,

On behalf of the organising committee, we are happy to welcome you to the 2024 New Zealand Hydrological Society Conference, held this year in Te Waiharakeke Blenheim.

The conference theme is "Securing Our Water Future: Embracing Adaptation and Collaborative Solutions". Due to growing pressures on water resources and environmental challenges, there is more need than ever to safeguard our water legacy for future generations. Adaptation and collaboration are needed to discover and implement solutions to address our water issues. Adaptation signifies a willingness to evolve, combining lessons from the past with innovative strategies for the future. Collaboration highlights that securing our water future is a shared responsibility; working together with iwi, communities, industry and government is essential in managing water resources to fulfil our current and future needs.

Alongside the excellent technical programme we have many social events planned, allowing great opportunities for networking and socialising, accompanied by field trips showcasing some of the collaborative projects underway in the wider Marlborough region.

This proposal outlines various levels of involvement to suit every budget and marketing objective, we encourage you to explore the benefits of participating as a sponsor and/ or exhibitor. If there are other ways in which you would like to participate, the Conference Managers would be happy to discuss these with you. We look forward to welcoming you to Blenheim.

Ngā mihi nui / Kind regards

Charlotte Tomlinson and Emma Chibnall

Conference co-Chairs

On behalf of the 2024 conference committee





# PROGRAMME AT A GLANCE

#### **MONDAY 25 NOV**

AM: Trade stand pack in

**AM:** Special interest group meetings

#### **TUESDAY 26 NOV**

**AM:** Opening keynote concurrent sessions

PM: Welcome Function

#### **WEDNESDAY 27 NOV**

AM: Keynote speaker concurrent sessions

PM: AGM

PM: Social Function

## **THURSDAY 28 NOV**

**AM:** Keynote speaker concurrent sessions

PM: Trade stand pack out after aternoon tea

**PM:** Conference Dinner

#### **FRIDAY 29 NOV**

**AM:** Field Trips

## **WHY SPONSOR?**

The Organising Committee have built a programme that will generate a high level of interest from NZHS members. This will give you the opportunity to:

- **Showcase** your latest innovation, products and services
- Increase awareness of your organisation's brand and reputation
- Raise your organisation's profile among delegates across all areas of hydrology hydrogeology
- **Demonstrate** your organisation's contribution towards the management of water resources
- **Broaden your network** of potential customers by engaging them in a relaxed and informative environment

Conference Venue: marlborougheventscentre.co.nz

SPONSORSHIP PACKAGE BENEFITS	PLATINUM \$10,000 (1)	GOLD \$8,000 (2)	SILVER \$6,000 (3)	BRONZE \$4,000 (5)
PROFILE – Your logo will appear on	Price in NZ \$ excluding GST*			
The conference website home page	✓	✓	<b>√</b>	✓
The conference website sponsors page, with a link to your website	<b>✓</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
The online conference platform top banner (used by virtual attendees if hybrid)	✓	✓	<b>✓</b>	✓
The conference app sponsors page (used by on-site attendees)	✓	<b>✓</b>	✓	<b>✓</b>
Inside the conference handbook (printed & online PDF)	✓	✓	<b>✓</b>	<b>✓</b>
The sponsors slide, displayed during the housekeeping each day	✓	<b>✓</b>	✓	<b>✓</b>
The holding slide, displayed at the start of the conference each day	✓	✓	✓	
The cover of the conference handbook (printed & online PDF)	✓	<b>✓</b>		
The delegate conference registration form	✓	✓		
The conference website exhibitors page, with a link to your website	✓	<b>✓</b>		
All conference delegate name tags (for on-site attendees only)	✓			
The conference bag	✓			
PUBLICITY – Your company will receive				
Advertisement included in the conference handbook (A4)	Full Page	Full Page	½ Page	¼ Page
Sponsor marketing material included in satchel/folder (+ online download) *Subject to comittee approval	✓	<b>√</b>	<b>✓</b>	<b>✓</b>
Verbal recognition by the Conference MC at the beginning of each day	✓	<b>✓</b>	<b>✓</b>	<b>✓</b>
Mention in media related to the conference, where possible	✓			
NETWORKING BENEFITS				
ONE complimentary OR discounted exhibition stand (includes: booth, wall & sides, company fascia sign and two 150w spotlights)	x1 Double (6 x 1.2 m)	x1 Single (3 x 1.2 m)	50% off x1 Single	50% off x1 Single
Opportunities to engage with attendees at conference and online	✓	<b>✓</b>	<b>✓</b>	<b>✓</b>
Full conference registrations	4	3	2	1
Dinner tickets	4	3	2	1
Delegate list, following conference; subject to privacy requests.	✓	<b>√</b>	✓	<b>✓</b>

# PLATINUM PACKAGE — \$10,000 (1 AVAILABLE)

As the Platinum Sponsor, your organisation will be positioned as this year's premier conference partner. This package will give your organisation premium placement and maximum connection with delegates before, during and after the conference.

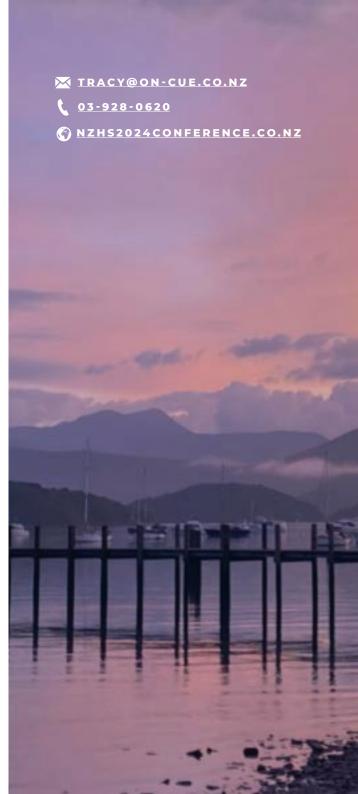
#### PROFILE - Your logo will appear on:

- The conference website home page and sponsors page, with a link to your website
- The conference app sponsors page (used by on-site attendees)
- The cover and inside the conference handbook (printed and available online as a PDF)
- The sponsors slide, displayed during the housekeeping each day
- The holding slide, displayed at the start of the conference each day
- The delegate conference registration form
- The conference website exhibitors page, with a link to your website
- All conference delegate name tags (for on-site attendees only)
- The conference bag
- May provide freestanding pull up banner for registration are during conference max 2m high x 1 m wide

#### PUBLICITY - Your company will recieve:

- One full page advertisement included in the conference handbook (artwork to be supplied by sponsor)
- Sponsor marketing material included in the conference bag and as a downloadable brochure online. Subject to committee approval maximum 4 pg, 172x size A4
- Verbal recognition by the Conference MC at the beginning of each day
- Mention in media related to the conference, where possible

- ONE 6m x 1.2m (double) exhibition stand (includes: double booth, wall & sides, company fascia sign and two 150w spotlights)
- Opportunities to engage with attendees at conference and online
- FOUR full conference registrations
- FOUR dinner tickets
- Additional engagement opportunities through the app





# GOLD PACKAGE — \$8,000 (2 AVAILABLE)

A Gold Sponsor is viewed as a key event partner and will receive considerable exposure and recognition through the following benefits.

#### PROFILE - Your logo will appear on:

- The conference website home page and sponsors page, with a link to your website
- The online conference platform top banner (used by virtual attendees) if hybrid
- The conference app sponsor's page (used by on-site attendees)
- The cover and inside the conference handbook (printed and available online as a PDF)
- The sponsors slide, displayed during the housekeeping each day
- The holding slide, displayed at the start of the conference each day
- The delegate conference registration form
- The conference website exhibitors page, with a link to your website
- May provide freestanding pullup banner for registration area during the conference (max 2 m high by 1 m wide

#### **PUBLICITY - Your company will recieve:**

- One full page advertisement included in the conference handbook (artwork to be supplied by sponsor)
- Sponsor marketing material included in the satchel/folder and as a downloadable brochure online
- Verbal recognition by the Conference MC at the beginning of each day

- ONE 3m x 1.2m (single) exhibition stand (includes: booth, wall & sides, company fascia sign and two 150w spotlights)
- Opportunities to engage with attendees at conference and online
- Three full conference registrations
- · Three dinner tickets

# SILVER PACKAGE — \$6,000 (3 AVAILABLE)

As a silver sponsor, a package of advertising and promotion will be visible to all delegates throughout the conference and includes:

#### PROFILE - Your logo will appear on:

- The conference website home page and sponsors page, with a link to your website
- The online conference platform top banner (used by virtual attendees if hybrid)
- The conference app sponsor's page (used by on-site attendees)
- Inside the conference handbook (printed and available online as a PDF)
- The sponsors slide, displayed during the housekeeping each day
- The holding slide, displayed at the start of the conference each day

#### **PUBLICITY - Your company will recieve:**

- One half page advertisement included in the conference handbook (artwork to be supplied by sponsor)
- Sponsor marketing material included in the satchel/folder and as a downloadable brochure online
- Verbal recognition by the Conference MC at the beginning of each day

- 50% discount off a 3m x 1.2m (single) exhibition stand (includes: booth, wall & sides, company fascia sign and two 150w spotlights)
- Opportunities to engage with attendees at conference and online
- Two full conference registration
- Two dinner ticket





# **BRONZE PACKAGE** — \$4,000 (5 AVAILABLE)

As a bronze sponsor, a package of advertising and promotion will be visible throughout the conference and includes:

#### PROFILE - Your logo will appear on:

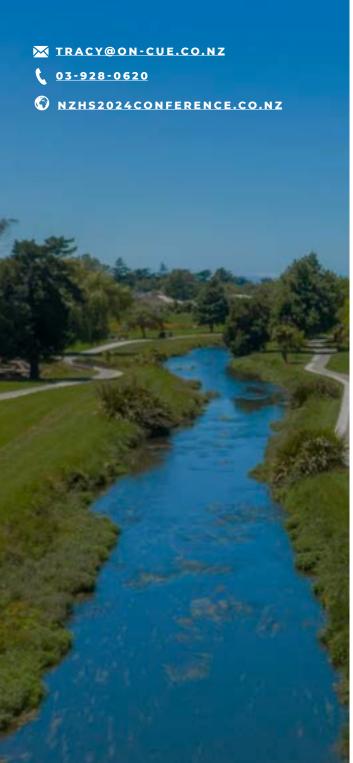
- The conference website home page and sponsors page, with a link to your website
- The online conference platform top banner (used by virtual attendees of hybrid)
- The conference app sponsor page (used by on-site attendees)
- Inside the conference handbook (printed and available online as a PDF)
- The sponsors slide, displayed during the housekeeping each day

#### **PUBLICITY - Your company will recieve:**

- One quarter page advertisement included in the conference handbook (artwork to be supplied by sponsor)
- Sponsor marketing material included in the satchel/folder and as a downloadable brochure online
- Verbal recognition by the Conference MC at the beginning of each day

- 50% discount off a 3m x 1.2m (single) exhibition stand (includes: booth, wall & sides, company fascia sign and two 150w spotlights)
- Opportunities to engage with attendees at conference and online
- ONE full conference registration
- ONE dinner ticket

INDIVIDUAL SPONSORSHIP OPPORTUNITIES	AVAILABLE	COST
Conference Dinner Sponsor	1	\$8,000
Welcome Function Sponsor	1	\$5,000
Wednesday Function Sponsor	1	\$3,000
Student Function Sponsor	1	\$2000
Website	1	\$5,000
App Sponsor	1	\$5,000
Coffee Cart	1	\$2,000 + coffee costs (POA)
Poster Session Sponsor	1	\$3,000
Keynote Speaker Sponsor	2	\$3,000
Field Trip Sponsor	2	\$3,000
Lunch Breaks Sponsor	3	\$2,000
Tea Breaks Sponsor	6	\$1,000
Conference Notepads & Pens or other branded item Sponsor *(Plus supply of branded item, approx 500 branded) subject to comittee approval	1 Each	\$1,000 Each*
Lanyard sponsor & plus supply of branded lanyards	1	\$1,000
Student cash prize sponsor (1 per society)	2	\$1,000
EXHIBITION OPTIONS	AVAILABLE	COST
Exhibition Double package (6m x 1.2m booth)	Limited	\$2,900
Exhibition Single package (3m x 1.2m booth)	Limited	\$1,800
ADVERTISING OPPORTUNITIES	AVAILABLE	COST
Website footer banner (600px X 200px – displayed on a rotating basis)	3	\$850
Website side panel skyscraper (300px X 700px – displayed on a rotating basis)	4	\$600
Satchel Insert/brochure download	8	\$750
Handbook full page ad (A4 size)	2	\$900
Handbook half page ad	3	\$700
Handbook quarter page ad	4	\$500



## **INDIVIDUAL SPONSORSHIP OPPORTUNITIES**

Opportunities are available for sponsorship of specific conference events or conference materials. All sponsors will receive brand exposure both on the website and in print and include:

- Naming rights of the function/break/session/field trip
- · A Free standing banner in a prominent location for the duration of the session
- Logo on conference website: sponsors page
- Logo in the conference handbook
- Logo on online platform (if conference is hybrid)

These opportunities include: (number available in brackets)

#### **CONFERENCE DINNER - \$8000 (1)**

Attended by most delegates, the Conference Dinner is always a unique experience with a local flavour. This year's venue is a beautiful Blenheim Winery.

Don't miss the opportunity to contribute to this memorable night!

In addition to the benefits described above, we can add your logo to the Dinner Table menus.

#### POSTER SESSION - \$3000 (1)

The poster session is a key component of the conference, with posters being displayed in the refreshment and networking areas or online. Attendees are given plenty of time to view the posters.

#### WELCOME FUNCTION - \$5000 (1)

A tradition for returning delegates, the Welcome Function takes place on the first night of the full conference and sets the scene for the week to come – good people, good food, and lots of networking opportunities.

#### WEDNESDAY FUNCTION - \$3000 (1)

This function provides an informal networking setting and a chance to relax in the middle of a busy week. Sponsorship of this function is always appreciated and well regarded by delegates.

#### FIELD TRIP - \$3000 (2)

The field trips are very popular with our delegates and are an integral part of the Conference.

In addition to the benefits described above, your logo will be displayed on bus signage.

All costs excl. GST

## **INDIVIDUAL SPONSORSHIP OPPORTUNITIES**

#### STUDENT FUNCTION - \$2000 (1)

Students are encouraged to participate in the annual conference. A student function will be organised on the second day of the conference.

#### **KEYNOTE SPEAKER - \$3000 (2)**

Your organisation has the opportunity to align itself with one of this year's keynote speakers.

#### LUNCH BREAKS - \$2000 (3) TEA BREAKS - \$1000 (6)

All breaks are held in the Exhibition area and provide an opportunity for delegates to network, eat and relax during breaks in the programme.

In addition to the benefits described above, the sponsor of each catered break will receive recognition in the conference session prior to the relevant break as well as acknowledgment in the conference programme.

#### LANYARD SPONSOR - \$1000 (1)

#### + SUPPLY BRANDED LANYARDS

Put your logo where everyone will see it!

#### CONFERENCE NOTEPADS AND/OR PENS – \$1000 each\* (1)

All delegates attending the Conference will receive official writing materials.

The conference writing pad and/or pen sponsor will be acknowledged in the following ways:

Company name and logo on sponsor page of the Conference Website

Logo in the conference handbook

\*(Plus supply of writing pads and/or pens other branded items will be considered)

#### **WEBSITE \$5000 (1)**

Have your organisations logo on all pages of the website

#### **APP \$5000 (1)**

Used throughout the conference the app is a key tool for engaging with delegates

#### **COFFEE CART \$2000 + COST (POA)**

Great exposure to delegates everyone appreciates good coffee!





## **EXHIBITION OPTIONS**

Exhibition offers organisations exposure to conference delegates and the opportunity to showcase their products and services.

The Exhibition & Catering Zone has been designed to provide the best possible promotional opportunities to participating organisations. With lunch, morning and afternoon refreshment breaks being served in this area it will create an unparalleled chance to promote your products and services to the diverse delegate base.

#### Benefits of Participating:

- Build new and strengthen existing relationships
- Meet the decision makers and do business face to face
- Raise your company profile and position your company as a leader within the field
- Showcase your products and services to delegates in your target market
- Organisations will receive a high level of visibility through the official website and conference marketing materials
- All lunch, morning and afternoon refreshment breaks will be served in and around the exhibition area in order to maximise "booth traffic"

- Opportunity to maximise delegate interaction via conference app competitions.
- All exhibitor spaces are based on 1.2m side walls (deep) & 3m rear wall (width)
- Further exhibitor space detials will be sent on confirmation of booking.

## **EXHIBITION OPTIONS**

# EXHIBITOR DOUBLE PACKAGE - \$2900 (LIMITED SPACES)

- One double trade booth at the conference (6m x 1.2m)
- Company name and stand number
- Identification sign and name badges
- Two (2) x 150W spotlights
- One (1) 4amp power point
- Company fascia signage
- Two trestle tables with tablecloths & two chairs
- Daily catering for two personnel (additional personnel pass \$250 pp)
- Two Dinner and welcome function tickets
- Two Conference Bags
- Name tag for each personnel
- Two Conference Handbook
- Listing on the conference website and conference handbook

# EXHIBITOR SINGLE PACKAGE - \$1800 (LIMITED SPACES)

- One single trade booth at the conference (3m x 1.2m)
- Company name and stand number
- Identification sign and name badges
- Two (2) x 150W spotlights
- One (1) 4amp power point
- · Company fascia signage
- One trestle table with tablecloth and two chairs
- Daily catering for one personnel (additional personnel pass \$250 pp)
- One welcome function ticket + 1 dinner ticket
- One Conference Bag
- · Name tag for personnel
- One Conference Handbook
- Listing on the conference website and conference handbook

#### **ADDITIONAL PASSES**

- \$250 pp includes name badge
- Welcome, daily catering,bag/handbook
- Dinner ticket avaliable to purchase.





## **ADVERTISING OPPORTUNITIES**

We offer a variety of advertising opportunities, both print and electronic to assist your company/organisation in gaining significant industry exposure to conference delegates.

#### WEBSITE BANNER ADVERTISING

#### Footer banner – \$850 (3) Side Panel Skyscraper – \$600 (4)

The conference website is "web central" for attendees, members, exhibitors and anyone else interested in the conference programme, call for papers, registering, planning their visit, sourcing conference abstracts and more! Don't miss this chance to showcase your brand to such an engaged and interested audience!

- Your banner ad will include a link to your website
- Ads are on ALL conference web pages; these pages collectively receive hundreds of page views during the months before, during, and after the conference.
- OnCue will provide you with statistics of impressions (the number of times your banner ad was seen during the month) and click-throughs (the number of times your banner ad was clicked on driving traffic to your website)

#### Supply of material:

- Acceptable file formats: PNG, JPG/JPEG
- All colours must be RBG (no CMYK)
- Artwork to be supplied at 72 dpi
- File size: less than 250 KB
- Artwork should be supplied via email to tamara@on-cue.co.nz

## **ADVERTISING OPPORTUNITIES**

#### HANDBOOK ADVERTISING

Full page ad – \$900 (2) Half page ad – \$700 (3) Quarter page ad – \$550 (4)

All delegates will receive a conference handbook (A4 size) which will include information covering the conference and social programme. If attendance is virtual they will be able to access a PDF of this document. This publication will be a valuable reference tool used by delegates during and after the conference.

#### Ad Sizes:

- Full page, 210(w) x 297(h) mm
- Half page portrait, 105(w) x 297(h) mm
- Half page landscape, 210(w) x148.5(h) mm
- Quarter page, 105(w) x 148.5(h) mm

#### Supply of material:

- Artwork must be supplied as a highresolution PDF (no JPG/JPEG files)
- Convert all paths and text to outlines
- · Add a 5mm bleed on all four sides
- All colours must be CMYK (no RGB)
- Artwork to be supplied at 300 dpi
- Photographs for advertising must be supplied at a minimum file size of 1MB

- Artwork should be supplied via email to tamara@on-cue.co.nz
- If your files are too large to email, you can send them via WeTransfer

# SATCHEL INSERT / BROCHURE DOWNLOAD - \$750 (8)

Satchel inserts of sponsor information is a direct method of ensuring YOUR organisational information reaches key decision makers within the industry.

Company brochure maximum A4 size flyer or four-page brochure) to be inserted in all delegate satchels (sponsor to supply material).

Digital alternative is having a brochure download available to all delegates.



# FILE SUPPLY & DESIGN SERVICE

### LOGO

- Your logo should be supplied as a vector file (an EPS or Ai file format is preferred).
- · Accompany with your guidelines, if applicable.
- If you do not have a vector file, other acceptable file formats include: JPG/JPEG, PNG or PDF.
- Alternative format size: no smaller than 1mh.
- Email your logo to tamara@on-cue.co.nz

## **ONLINE PLATFORM**

#### Ad Sizes:

• Header banner: 870px (w) x 155px (h) • Sponsor logo: 180px (w) x 180px (h)

#### Supply of material:

- Acceptable file formats: PNG, JPG/JPEG
- All colours must be RBG (no CMYK)
- Artwork to be supplied at 72 dpi

File size: less than 250 KB

Email your ad to tamara@on-cue.co.nz

#### **DESIGN SERVICES**

If you require assistance with designing your ads or other promotional material, our in-house graphic designers are more than happy to assist. For a quote on the following materials please contact <a href="mailto:tamara@on-cue.co.nz">tamara@on-cue.co.nz</a>

- Pull-up banners
- Signage
- Print ads
- Website banner ads
- · Website design and build
- Exhibitor stand design
- Vector logo file creation
- Custom design requests

# **BOOKING INFORMATION**

To book a sponsorship, advertising or exhibition package, please email tracy@on-cue.co.nz with your details and preference. OnCue will raise an invoice based on the following payment policy.

#### **PAYMENT POLICY**

Sponsorship Packages:

50% deposit is due on the 20th of the month following invoice, or by 3rd October 2024 at latest

Remainder payment due by 31st October 2024

Should the Sponsor fail to pay by the invoice due date, OnCue has the right to cancel all entitlements with no refund

Advertising and Exhibition Packages:

Full payment is due on the 20th of the month following invoice, or by 3rd October 2024 at latest

Should the advertiser/exhibitor fail to pay by the invoice due date, OnCue has the right to cancel all advertising

#### **PAYMENT METHODS**

Payment is possible by; direct credit or credit card - full details will be on the invoice.

#### **DEADLINES**

To secure a sponsorship package or exhibition package:

Simply email or call On-Cue with your preferred option. Email requests should be sent by 30th August 2024

To secure advertising space in the conference handbook:

Advertising Materials must be received by 3rd October 2024

If sponsor or advertiser does not meet the above deadlines, OnCue cannot guarantee advertising space and reserves the right to invoke penalties for late submissions.

#### **TERMS & CONDITIONS**

Sponsorship will be allocated only on receipt of a confirmation email from an authorised staff member from your organisation. A letter of confirmation will be sent to your organisation by OnCue Conferences to confirm the booking. Applications will be processed in order of receipt.

Exhibition space will be allocated on first come, first served basis. OnCue reserves the right to rearrange the floor-plan and / or relocate each exhibit. There is no discount or refund for any facilities not used.

OnCue provides no guarantees that such sponsorship, exhibition or advertising will result in revenues for the sponsor.

OnCue has the right to refuse unacceptable advertising and reserves the right to refuse any advertisement it deems inappropriate or that does not conform to its graphic specifications. All graphics must be within the file size and dimension restrictions listed in this agreement. OnCue may request changes to any advertisement it deems unacceptable. Such a request may delay or prohibit the display of the ad until changes are made.

Website Banner Ad Display Frequency - all ads are displayed on a rotating basis per page views. Each time the page is displayed the banner ad changes. Frequency may vary due to the number of banner ads active at the time. OnCue makes no guarantee to frequency or number of times the ad will be displayed.

Changes to advertisement - after entering into this agreement, the Sponsor/Advertiser may request a change of the advertisement graphic. All changes are the responsibility of the Sponsor/Advertiser and any changes made by OnCue will be billed at the

rate of \$50 per hour. Any requested change to an ad must be received in writing.

Cancellation Policy - Once the sponsorship agreement has been confirmed by both parties, (any cancellations will incur a charge equal to 100% of the sponsorship). Cancellation on the part of the sponsor will incur 100% cancellation fee. No refund will be issued. In the event of cancellation of the conference, due to circumstances outside the control of the organisers, every attempt will be made to deliver the conference, and associated sponsorship benefits, virtually.

